

Installing & configuring KSL for Salesforce®

STEP BY STEP GUIDE TO INSTALL AND USE KSL FOR SALESFORCE®

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Summary

1. ABOUT NAELAN & KSL FOR SALESFORCE®	4
1.1. NAELAN	4
1.2. KSL FOR SALESFORCE [®]	4
2. INSTALLING KSL SUITE FROM THE SALESFORCE® APPEXCHANGE	5
2.1. KSL SUITE TECHNICAL REQUIREMENTS	5
2.2. INSTALLING FROM SALESFORCE [®] APPEXCHANGE	5
3. CONFIGURING KSL FOR SALESFORCE	5
3.1. User configuring	5
3.2. SALESFORCE® ORGANISATION CONFIGURING	7
3.2.1. REMOTE SITE	7
3.2.2. CUSTOM METADATA	7
3.2.3. CUSTOM OBJECTS	8
3.2.4. KSL COMPONENT	8
4. HOW TO USE KSL FOR SALESFORCE® FOR ADMINISTRATORS	9
4.1. SETUP TAB	10
4.2. LIBRARY TAB	11
5. HOW TO USE KSL FOR SALESFORCE® FOR USERS	11
5.1. CREATE AN INTERACTIVE DOCUMENT AND ITS VERSION	11
5.1.1. EDIT ACTION	12
5.1.2. GENERATE ACTION	13
5.2. KSL DOCUMENT	13
5.3. KSL DOCUMENT (PDF)	14
6. ADD KSL FOR SALESFORCE® TO NEW OBJECTS	15
6.1. OBJECT CREATION	15
6.2. METADATA REFERENCE	15
6.3. COMPONENT	16
6.4 ACTIONS	16
6.5. DISPLAY PDF COMPONENT	18
7. EXAMPLE OF APPROVAL PROCESSES	19
7.1. QUEUE CREATION	19
7.2. APPROVAL PROCESS	19





1.1. NAELAN

Software Publisher, Consulting & Integration

Naelan is a company specialized in the proposal management, and more generally in the management of documentary processes, design, production and diffusion.

Naelan and its first solution "KSL" were born in 1993. After 25 years supporting document processes automation, our profession belongs now clearly to the customer communication management (CCM). We have more than 1,700 references in production including 720 major accounts in France.

We provide solutions to private companies as well as government and healthcare sectors.

Our customers are also customers of our partners, software companies and system integrators and our technologies are widely distributed in Europe, as well as in Africa in more than 20 countries.

We also provide the relevant consulting, delivery and support services which allow meeting your expectations. Our teams are based near Lyon and Paris.

Moreover, our company has always presented positive financial results, which allow us to invest significantly in research and development. Almost 28% of our employees are dedicated to R&D and 87% are consultants, computer scientists and programmers.

The majority of the capital of our company is held by its founding members who are also our directors, which guarantees the best and rapid decisions to serve our customers, partners, and employees.

1.2. KSL for Salesforce®

KSL for Salesforce[®] is a plug-in that enables the Salesforce[®] solution to be effectively and securely interacted with the KSL Suite Solution, for the drafting and distribution of proposals and commercial contract... and any other customer relationship document (letters, emailing, etc.)

This integration targets multiple processes:

- Dynamic retrieval of data associated with the Salesforce[®] objects, setting Salesforce[®] data models for KSL document models.
- The access via Salesforce[®] to the component repository shared by the models (library of graphic modules, clause lists, photo library, appendices...), under authorizations defined and controlled by KSL. Potentially multilingual and multi-company content variations, driven by a user property or a production parameter.
- Documents production from a list of KSL models associated with each Salesforce® object
 - o In simple transactional mode, immediate retrieval of the PDF document
 - In interactive mode with the possibility for the user to customize, choose content and enrich the pre-composed document.
- The Salesforce® version of the KSL document if it has been customized
- Physical storage of documents in the KSL retention database with a logical call link in Salesforce
- Sending the KSL document in the Salesforce[®] validation workflow
- The distribution of the KSL document by the Salesforce[®] Email function





2. Installing KSL Suite from the Salesforce® AppExchange

2.1. KSL Suite Technical Requirements

To install and successfully use KSL Suite[®], you must have one of the following from each category:

Salesforce[®] Edition :

- Performance / Unlimited
- Enterprise
- Developer

Salesforce[®] Products :

Sales Cloud

KSL Suite[®] Products : To use KSL For Salesforce, you have to subscribe to one of the KSL Suite[®] product.

2.2. Installing from Salesforce® AppExchange

KSL Suite[®] is available to install from the Salesforce[®] AppExchange.

To install KSL Suite :

- 1. Install KSL Suite into your Salesforce[®] instance by visiting our listing on the AppExchange [link]
- 2. Click « Get It Now » and follow the on-screen prompts to install KSL Suite.
- 3. Log in to the AppExchange.
- 4. Specify where you want to install KSL Suite.
 - Click **Install in production** to install in your production instance.
 - Click Install in sandbox to install in a sandbox.
- 5. Read and accept the terms and conditions
 - Select the I have read and agree to the terms and conditions box.
 - Click Confirm and Install.
- 6. As a best practice, and to avoid access issues for end users, we recommend selecting **Install for Admins Only**. It enables you to use the permission set delivered in the package to grant the rights to the appropriate users.
- 7. Then click **Install**.
 - You must provide System Administrator credentials to install an application from the AppExchange.
 - After installing, you must configure the KSL Suite application, including integration settings for third-party applications.

3. Configuring KSL For Salesforce

3.1. User configuring

The first step in the configuration of KSL For Salesforce is to configure users by granting them rights on KSL For Salesforce[®] app.

Grant proper KSL Suite role to give users rights to create, modify, generate or delete documents on KSL server.



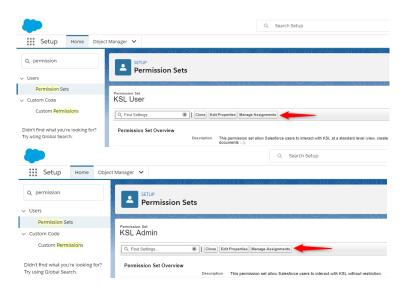


- 1. Add the field « KSL Role (KSL_Role__c) » to your User Page Layout
- 2. Give each user the KSL Role based on the rights you want to give them. KSL roles are defined by your administrator in your KSL Suite account.

SETUP Users	
Mailing Address	
Street	+
Zip/Postal Code	
City	7
State/Province	<u> </u>
Country	FR >
Single Sign On Information	
Federation ID	
Additional Information	
KSL Role	
Locale Settings	
Time Zone	(GMT+00:00) Greenwich Mean Time (GMT)
Locale	French (France,Euro)
Language	English
Approver Settings	
Delegated Approver	Q
Manager	
Receive Approval Request Emails	Only if I am an approver
	•
	Save Save & New Cancel

- 1. Select the « KSL User » **Permission Set** and assign it to each user that will use the KSL For Salesforces features.
- Select the « KSL Admin » Permission Set and assign it to each user that will administrate KSL For Salesforce. Users with this permission set will have access to the KSL Suite Library and the customization of the objects XSD.

The Permission Set « KSL Admin » is an extension of « KSL User ». A user with this Permission Set must also have the Permission Set « KSL User » to gain access to all the features of KSL for Salesforce.







3.2. Salesforce® organisation configuring

3.2.1. Remote site

KSL for Salesforce[®] needs to communicate with your KSL Server. To enable this communication, you have to create a Remote Site in Salesforce[®] with the informations of your KSL Server.

Go to setup and search « Remote Site Settings ». Create a new record of remote site settings with your KSL Server URL.

Remote Site Details

Remote Site Detail		Edit Delete Clon	e		
Remote Site Name	KSLServer			Modified By	User User, 18/02/2019 15:52
Namespace Prefix	ksl				
Remote Site URL	100 mm 100 MM				
Disable Protocol Security					
Description					
Active	✓				
Created By	User User, 18/02/2019 15:52				
		Edit Delete Clore	е		

3.2.2. Custom Metadata

- Auth. Configuration

First, you need to configure the oAuth connexion to enable the communication between Salesforce[®] et the KSL Server. In Setup, search « Custom metadata Types » and create a new record for « Auth. Configuration » custom metadata type.

- 1- Endpoint: KSL API URL aimed to communicate between KSL and Salesforce. It must end with /ksl_office8/
- 2- **Project Name**: Name of the KSL Project to synchronize with your Salesforce[®] organization.
- 3- **Public Key**: A couple public/private key is necessary for the oAuth2 authentication. This field must contain the same public key configure in the KSL Server.
- 4- Private key: SHA256 private key linked to the public key. Its size must be 32 bytes.
- 5- **Org Url Override**: If necessary, fill this field with the audience value required by the KSL server for the authentication.

Auth. Configuration		
Auth. Configuration Detail	Edit, Detels Clone	
Label	Prod	Auth. Configuration Name Prod
2 Endpoint		3 Project Name
Public Key		Private Keyo
▼ Testing		
Org Url Override	https://test.salesforce.com	
Namespace Prefix	kal	Protected Component
Created By	User User, 18/02/2019 15:52	Last Modified By User User, 18/02/2019 15:52
	Edit Delete Cione	

- Allowed Objects

You're able to control the custom objects available in the XSD Generation. If you want to generate a XSD for a custom object, add the object API Name in the Custom Field. You can also add a Salesforce[®] standard object to this field if it is not in the Standard list.

Separate each custom object by a carriage return.



SETUP Custom Metadata Types				
Allowed Objects				Help for this Page
This Allowed Objects is managed, meaning that y	rou may only edit certain attributes. <u>Display More Information</u>			
Allowed Objects Edit	Save Save & New Cancel			
Information				= Required Informatio
Label Allowed Objects Name Standard	Default Default ContainedReadon Account Acc	Protected Component Namespace Prefix Custom	E E	
	Save Save & New Cancel			

You can find more information about the XSD Generation in the paragraph 4.1. Setup Tab.

3.2.3. Custom Objects

By default, KSL For Salesforce[®] provides two objects linked to the Opportunity objects to enable you to create documents from opportunities. The KSL Document objects linked to the Opportunity object represents the interactive document in KSL, whereas the KSL Document (PDF) object represents the PDF document stored in KSL.

You can find more information about these objects in the following paragraphs: **5.2. KSL Document** and **5.3. KSL Document (PDF)**

3.2.4. KSL Component

To be able to generate KSL Document from Salesforce[®] objects, you need to configure your object layout to display the KSL For Salesforce[®] elements.

The component « Document templates » will display the templates available in the KSL Project configured in the Custom MetaData Type « Auth. Configuration ». The user will then be able to create a KSL document based on a chosen template and the Salesforce[®] record.

The following example guide you to display and configurate the component on the « Opportunity » Object page layout. The process is the same for any standard or custom object in Salesforce.

1. Go to the record page of an Opportunity, click on the setup icon and then click on « Edit page ».

Opportunity TEST Opportunity	A NANA A A A A A A A A A A A A A A
suel Nens Cose Date Amount Organisatio Oner 37 Account 31/03/2019 🖉 User User &	2 Edit Object (dit Page)
	Perception Analysis Proposal/Price Quote Negotiation/Review Closed 🗸 Mark Stage as Comple
ctivity Chatter Details Related	L Document templates
New Task Log a Call New Event Email	Q, Search 🖍 Edit 🐚 Genera
	> BUSINESS PROPOSAL
Create new	Add
	Filters: All time - All activities - All types 🛛 🖉 Quotes (0)
	Refresh Expand All KSL Documents (3)
t Steps More Steps. No next steps. To get things moving, add a task or set up a meeting. I Activities	KSL Document example Owner First Name: User Owner Last Name: User
No past activity. Past meetings and tasks marked as done show up here.	Created Date: 11/03/2019 15:06 KSL Document example Owner Fins Name: User Owner Lain Name: User Created Date: 11/03/2019 15:07
	eeeffefe Owner First Name: User Owner Last Name: User





- 2. Drag and drop the lightning component « Document templates » to the desired place on the page. In the option layout (on the right part of the screen), configure the component with the following options:
 - **Title**: Displayed name of the component on the record. By default, the name is « Edit a document ».
 - **Root folder**: If you don't want to display all the folder in your KSL Project, you can filter one folder by adding its name in this option.
 - **Tree max height (optional)**: Height size of the component on the record page.
 - Kid Object API Name: API name of the Salesforce[®] object that represent the KSL Document in Salesforce. By default, KSL For Salesforce[®] provides the object KSL Document (ksl__CommercialProposal__c) linked to the Opportunity object.

🔲 Lightning App Builder	🎦 Pages 🗸	Opportunity Record Page		← Back ? Help
5 C X 8 8	P	Desktop Shrink To View 💌 🧭 Refresh		Save Activation
Lightning Components	F			Page > List of templates
Q, Search components	C	Copportunity TEST Opportunity	+ Follow Edit New Case New Note +	Title (Custom Label)
V Standard (28)	-	Account Name Cose Date Amount Opportunity Owner <u>TEST Account</u> 31/03/2019 Cure Liser 2	2	Root folder
Accordion				BUSINESS PROPOSAL
Chatter		Prospecting Qualification Needs Analysis Value Propositi	gotiation/R Closed VMark Stage as Complete	Tree max height (px, %,)
Chatter Publisher Company Hierarchy Data.com Insights	1	Activity Chatter Details Related	Document templates	* Kid Object API Name
Flow Guided Action List Highlights Panel		New Task Log a Call New Event Email	> BUSINESS PROPOSAL	V Set Component Visibility
 List View Path 		Create new Add	Quotes (0)	Filters + Add Filter
 Quip Quip Document Recent Items 		Filters: All time - All activities - All types T Befreah Espand All	KSL Documents (0)	
Recommendations		Next Steps No next steps. To get things moving, add a task or set up a meeting.	Products (0)	
 Related List - Single Related List Quick Links 		Past Activities No past activity. Past meetings and tasks marked as done show up here.	🚺 Notes & Attachments (0) 🔹	
Related Lists Related Record Report Chart		No pass activity into inversing and lates merced as address the layer and merce.	2. Upload Files Or drop files	
Get more on the AnnEvet	12020		Contact Roles (0)	

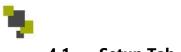
- 3. You may have to activate the lightning page before saving. Then don't forget to save before closing the window.
- 4. From setup > Opportunity > page layout : Add the KSL Document related list to easily view the generated KSL documents.

4. How to use KSL For Salesforce® for administrators

Select the « KSL Administration » application from the application menu.

App Laur	ncher		Search apps or items				Visit AppExchange
 All Apps 	5						
F	Service Manage customer service with accounts, contacts, cases, and more	◎ =	Marketing Best-in-class on-demand marketing automation		Community Salesforce CRM Communities	Si ≡	Site.com Build pixel-perfect, data-rich websites using the drag-and-dr
Ar	Salesforce Chatter The Salesforce Chatter social network, including profiles and feeds		Content Salesforce CRM Content		Sales Manage your sales process with accounts, leads, opportunities, and more	∅	Bolt Solutions Discover and manage business solutions designed for your industry.
	KSL Administration Access to the content repository and manage the template data						
🗸 All Item	15						
Accounts		App Launcher	Approval Requests		Assets		Calendar
Campaigns		Cases	Chatter		Contacts		Content repository
Contracts		Dashboards	Duplicate Record Sets		Email Templates		Files
orecasts		Groups	Home		Images		KSL Documents
Leads		Lightning Bolt Solutions	List Emails		Locations		Macros
Maintenance	Plans	Operating Hours	Opportunities		Orders		People
Price Books		Product Items	Product Request Line Iter	ns	Product Requests		Product Transfers
Products		Ouick Text	Ouotes		Relationship Selections		Reports





4.1. Setup Tab

This tab enables the administrator to generate the XSD description of all Salesforce[®] objects. This XSD is then used in your KSL Server to configure document templates based on Salesforce[®] objects.

The XSD Generator will enable you to select the principal object for your XSD. Automatically, the generator propose all the direct relationships (Parents) and the sub-relationships (Children) existing in your Salesforce[®] environment with this object. The checkboxes enable you to choose which relationship you want to include in your XSD and in your KSL template.

The objects available in the Object To configure picklist are configure in the « Allowed Object » MetaData Types.

Object to configure Opportunity	💾 Refresh XSD 🛃 Download XSD		
Direct Relationships (1)		Sub-Relationships 🚯	
- OBJECT	✓ RELATIONSHIP NAME	- OBJECT	✓ RELATIONSHIP NAME ✓
 Account 	Account	> ContentDocumentLink	ContentDocumentLinks
> Campaign	Campaign	OpportunityContactRole	OpportunityContactRoles
> Pricebook2	Pricebook2	Contact	Contact
> Quote	SyncedQuote	 OpportunityLineItem 	OpportunityLineItems
> Contract	Contract	> Order	Orders
		> Quote	Quotes
4		4	Þ

Note: You can't select the same objects Types in the same relationship tree several time. For example, if you select « Account », you won't be able to select the parent Account because they are the same Object type in same relationship tree because the KSL Server won't allow it.

	1 2						
Opportunity 🗘	💾 Refresh XSD 🛃 Download XSD						
irect Relationships			Sub-Relationships			xsD	
Object to configure Opportunity Copportunity Download XSD	✓ RELATIONSHIP NAME	\sim	xml version="1.0" encoding="UTF-8"? <xsd:schema xmlns:sf="sf" xmlns:xsd="http://www.w3.org/2001/XMLSchema"></xsd:schema>				
 Account 	Account		> ContentDocumentLink	ContentDocumentLinks		<xsd:element name="Opportunity" type="Opportunity"></xsd:element>	
> Campaign	Campaign		 OpportunityContactRole 	OpportunityContactRoles		<xsd:complextype name="Opportunity"> <xsd:sequence></xsd:sequence></xsd:complextype>	
 Pricebook2 	Pricebook2		 Contact 	Contact		<xsd:element name="Id" type="xsd:ID"></xsd:element>	
> Quote	SyncedQuote		 OpportunityLineItem 	OpportunityLineItems		<xsd:element name="AccountId" sf:lvl="1" type="Account"></xsd:element>	
> Contract	Contract		 PricebookEntry 	PricebookEntry		<xsd:element name="IsPrivate" type="xsd:boolean"></xsd:element> <xsd:element name="Name" type="xsd:string"></xsd:element>	
			Product2	Product2		<xsd:element name="Description" type="xsd:string"></xsd:element>	
			> Order	Orders		<xsd:element name="Amount" type="xsd:string"></xsd:element>	
			V Quote	Quotes		<xsd:element name="Probability" type="xsd:string"></xsd:element> <xsd:element name="ExpectedRevenue" type="xsd:string"></xsd:element>	
			> ContentDocumentLink	ContentDocumentLinks		<xsd:element name="TotalOpportunityQuantity" type="xsd:double"></xsd:element>	
			> Order	Orders		<xsd:element name="CloseDate" type="xsd:date"></xsd:element> <xsd:element name="Type" type="xsd:string"></xsd:element>	<pre>d3.og/2001/XMLSchema' xminssf='st> e>Opportunity()> '> 'stadiD'> df type='xdsboetan'>> bf type='xdsboetan'>> bf type='xdsboetan'>> bf type='xdsboetan'>> bf type='xdsbfing'>> bf type='xdsbfing'></pre>
						<xsd:element name="NextStep" type="xsd:string"></xsd:element> <xsd:element name="LeadSource" type="xsd:string"></xsd:element>	
				d account of the		<xsd:element name="IsClosed" type="xsd:boolean"></xsd:element>	
						<xsd:element name="IsWon" type="xsd:boolean"></xsd:element> <xsd:element name="ForecastCategory" type="xsd:string"></xsd:element>	
						<xsd:element name="ForecastCategoryName" type="xsd:string"></xsd:element>	<pre>///www.dorg/2001/XMLS/hema*/xmlms.sf~%P> mpir/type*/oportunity/> portunity/> portunity/> Tidr type*/xds/file/ Tidr/type*/xds/file//> Tidr/type*/xds/file//> Tidr/type*/xds/file//> Tidr/type*/xds/file//> Tidr/type/xds/file//> Tidr/type/xds</pre>
		×.	۲.		×	<xsd:element name="Pricebook21d" sf:lvi="1" type="Pricebook2"></xsd:element>	





1. Refresh XSD

Click this button after selecting each object you want to get in your XSD. The generated XSD appears in the right window. It contains all the fields of the selected objects.

2. Download XSD

This button won't work if you have not clicked on Refresh XSD before. It's enable you to download the XSD and use it in KSL to build a template.

Once you have created a template with a KSL for Salesforce[®] XSD, the XSD will be linked to the template. Every time your users want to generate a document with the template, the XSD will be use to request the right fields values of the record in Salesforce.

- If you create a new field in an object used in a KSL template :
 - \circ $\;$ Generate a new XSD, and upload it in KSL if you want to use it in your template.
 - Do nothing if you don't want to use it, your users will be able to generate/edit KSL documents in Salesforce.
- If you delete a field in an object used in a KSL template :
 - Generate a new XSD and upload it in all templates using this object, otherwise, your users won't be able to generate and edit KSL documents using these templates in Salesforce.

4.2. Library Tab

This tab opens the KSL Office library in a new tab.

KSL PROPOSAL MANAGER		0.75_Collaborateur_0		Référentiel Gestion des traductions
	•••©	Libellé Commentaire	Collaborateur_02x0.75 0.75_Collaborateur_02 ILLUSTRATIONS	Modèles de documents impactés Accun modèles de documents impactés Informations complémentaires Date de demière modification 08-03-2018 10.24.55

5. How to use KSL For Salesforce® for users

5.1. Create an Interactive document and its version

Open an opportunity record. In the « Document templates » component, select the template you want to use. You can use the search bar to refine the results. You then can choose between Edit the interactive document, or generate the final document. Depending on the template and the parameters set in your KSL, you won't be able to perform one action or the other.



Opportunity TEST Opportunity				+ Follow	Edit New Case New Note
Account Name Close Date TEST Account 31/03/2019	Amount Opportunity Owner				
~ > ~	> ~ > ~	> v > Perc	eption Analysis Proposal / Price Quote	Negotiation/Review Closed	✓ Mark Stage as Complete
Activity Chatter Detail New Task Log a Call New Event Create new.			1 Add	C. Search USINESS PROPOSAL BP_SolutionAndServices_Portrait	Z Zdit 🔓 Generat
		Fir	iters: All time - All activities - All types 💽 Refresh Expand All	 Quotes (0) 	
Next Steps				KSL Documents (3)	
Past Activities	No next steps. To get things moving, a			KSL Document example Owner First Name: User Owner Last Name: User Created Date: 11/03/2019 15:06	

5.1.1. Edit action

This action, create an interactive document with the chosen template and values of the fields in your current record.

First, you will have to select the description of your document. This description must be 50 characters maximum.

		×
	Document description	
*Document description]
	Cancel	J

When you validate, a KSL Document is created in Salesforce[®] and the interactive document is displayed in a KSL window to enable you to edit the interactive document. You can find more information about the KSL Document in the section **5.2. KSL Document.**

KSL Adoministration XSD chemia generator Content repositor	All 👻 O, Search Salesforce	 ☆ # ○ ☆ #
← Close 🎂 Save a PDF version and close		test-Trivugilscexue@example.com 🗙 🚺 🕐
🖬 🖂 🏟	I O PM_FOR_SALESFORCE - BusinessProposal Solution & Services	
Paramètres du document	Fichler + Edition + Insérer + Format + Tableaux + Composants du groupe + Document + Actions +	
SUBTITLE	Q Q #001 m + ∞ ≡ ± ± ≤ ∞ Q #0 # 1 U B ¥ B U C 3	0
		× -
DISCOUNT TYPE		
DISCOUNT (AMOUNT)	01 - Couverture1	
CActualiser		- 200

Two Salesforce[®] buttons are displayed in the window:

- **Back**: Redirect you to the last window. Be careful, this button doesn't save the current state of your document.
- **Generate PDF**: Generate a PDF from the current interactive document saved in KSL. If you have changed the interactive document, be careful to save it using the KSL buttons before clicking on this button. If not, the PDF will not be based on this interactive document.





5.1.2. Generate action

This action creates a PDF document with the chosen template and values of the fields in your current record. As with the edit action, once you have chosen the name of the document, it opens the PDF in a new tab, and displayed the KSL Document (PDF) layout in your current window.

You can find more information about the KSL Document in the section 5.3. KSL Document (PDF).

5.2. KSL Document

This object represents the KSL interactive document in Salesforce. Records are automatically created when you use the « Document templates » component, and these fields mustn't be updated manually.

KSL Document example		
Related Details		
Document description KSL Document example	Owner 🐻 User User	ć,
KSL Document ID	Opportunity	-
8EA1CA376CA05B86AB6401696D140C92	TEST Opportunity	
Version number		
1		
Created By	Last Modified By	
🐻 User User, 11/03/2019 15:07	😸 User User, 11/03/2019 15:07	

In this object, you will find the following fields:

- Document description: Description of the document.
- Model Name: Name of the template used for the document generation.
- KSL Document Id: Id of the interactive document in the KSL Server.
- Version number: Number of KSL Document (PDF) for this KSL Document.
- **Opportunity**: Opportunity parent.
- **Owner**: Creator of the KSL Document.

You can find all the versions associated to this KSL Document in the « Related » tab.

KSL Document KSL Document example	muu - 7538- 14 - 77			
Related Details				
KSL Documents (PDF) (1)				
DOCUMENT DESCRIPTION	CREATED BY	CREATED DATE	VERSION NUMBER	
KSL Document example	User User	11/03/2019 15:07	1	•
		View All		





There are several actions for this object:

- Edit: Open the interactive document to edit it in the KSL window.
- **Delete**: Delete the interactive document and the Salesforce[®] record. If the KSL Document has one or several PDF, it delete also all its PDF.
- **Submit for approval**: You can create an approval process for the KSL Document object, and submit the record to the process with this button. You will find some example of Approval Process you can create in the section **7. Example of Approval Processes.**

5.3. KSL Document (PDF)

This object represents the KSL document (PDF) in Salesforce. Records are automatically created when you use the generate action in « Document templates » component or « Save a PDF version and close » in the KSL window, and these fields musn't be updated manually.

lated Details			Chatter	
ument description Document example Document Boc30D-9205586-A8640169-6D142E75 ston number ated By Uner User, 11/03/2019 15:07	× × ×	Opportunity TEST Opportunity Parent KSL Document KSL Document example	t₄ • □ Construction of the second of the s), Search this feed
	1/16	• •	write a comment.	

In this object, you will find the following fields:

- **Document description**: Description of the document with the version number. It increases automatically when an new KSL Document (PDF) is created for the KSL Document.
- KSL Document: Id of the document in the KSL Server.
- Version number: Version number.
- **Opportunity**: Opportunity parent.
- Parent KSL Document: KSL Document parent.

Below the details, a component display the PDF stored in KSL.

There are several actions available for this object:

- **Submit for approval**: You can create an approval process for the KSL Document (PDF) object, and submit the record to the process with this button. You will find some example of Approval Process you can create in the section **7. Example of Approval Processes.**
- **Download PDF**: Download the PDF.
- View PDF: Display the PDF in full view in a new browser tab.
- **Delete:** Delete the interactive document and the Salesforce[®] record.





6. Add KSL For Salesforce® to new objects

6.1. **Object creation**

By default, KSL For Salesforce[®] proposed to create document for opportunities. However, you can use KSL For Salesforce[®] for all your Salesforce[®] objects. This paragraph will explain how to configure the application for this purpose.

For each object for which you want to be able to create KSL document, you have to create two custom objects:

- A **KSL interactive document object** linked to your object that will contain the reference to the interactive document in KSL (for example KSL Document).
- A KSL document version object linked to the previous object that will represent the PDF versions of your interactive document (for example KSL Document (PDF)).

For the **KSL interactive document object,** you have to create at least the following fields:

- An text external id field to store the KSL document Id.
- A text field to store the name of the model used for your document.
- A lookup relationship field linked to the related Object from which you create or generate your document.

The **KSL document version object**, you have to create at least the following fields:

- A master-detail relationship field linked to your custom object described above.
- An text external id field to store the KSL document version Id.

If you want to easily see the version number, you can add a roll-up summary field as COUNT of the KSL document version object..

You then are free to add any other field to these two objects.

6.2. MetaData reference

Once you have created the previous object, you have to declare them in the **KidObject Description** metaData Type.

In Set Up, search Custom MetaData Types and click on Manage Records for the **KidObject Description** MetaData to add a new record.

In this metadata you'll have to store structure information about your KSL interactive document object and your KSL document version object for the previous created objects.

The following informations are needed:

- KidObject API Name: API name of your KSL interactive document object created previously.
- **KidObject Lookup Id API Field Name**: API name of the lookup relationship field of your KSL interactive document object.
- **KidObject Document Id API Field Name**: API name of the field that will store KSL document Id on your KSL interactive document object.





- **KidObject Name of the model Field**: API name of the field that will store the name of the template used to create the document on your KSL interactive document object.
- **KidVersion APIName**: API name of your KSL document object created previously.
- **KidVersion Lookup Id API Field Name**: API name of lookup relationship field of KSL interactive document object.
- **KidVersion Document API Field Name**: API name of the field that will store the id of the PDF on your KSL document object.

You will find an example of the KidObject description for the KSL Document et KSL Document (PDF) that enable you to use KSL For Salesforce[®] on Opportunities:

SETUP Custom Metadata Types		
KidObjet Description		
This KidObjet Description is managed, meaning	that you may only edit certain attributes. Display More Information	
KidObjet Description Detail	Edit Delete Clone	
▼ Information		
Label	KidObject Opportunity Protected Component	
KidObjet Description Name	KidObject_Opportunity Namespace Prefix	ksl
▼ KslObject		
KidObject API Name 😡	kslCommercialProposalc KidObject Document Id API Field Name@	kslKSLDocumentIdc
KidObject Lookup Id API Field Name⊚	kslOpportunityIdc KidObject Name of the model Field	kslModelNamec
▼ KsIVersion		
KidVersion APIName	ksl_CommercialProposalVersion_c KidVersion Document API Field Name	kslKSL_Documentc
KidVersion Lookup Id API Field Name	kslCommercialProposalIDc	
Created By	KSL Connector Admin, 19/02/2019 10:55 Last Modified By	KSL Connector Admin, 21/02/2019 13:09
	Edit Delete Clone	

6.3. Component

Once the previous steps are done, you can follow the instruction on paragraph **3.2.4.KSL Component** to add the « Document templates » component to the object on which you want to be able to generate KSL Documents.

6.4. Actions

To have access to the functionalities of Ksl For Salesforce[®] for your newly created objects, you have to create the following actions.

For the KSL interactive document object mentioned above, go to its setup, and choose « Buttons, Links and Actions », and then « Create Action »:

• **Delete KSL**: Choose the lightning component « RemoveDocument » to be able to delete the KSL interactive document and KSL document as well as the Salesforce[®] record.





Action Detail	Edit Delete		
Label	Delete KSL	Object Name	Commercial Proposal
Standard Label Type		Action Type	Lightning Component
Name	Delete_KSL_Document	Icon	+
Namespace Prefix	ksl		
Description			
Lightning Component	RemoveDocument		
Height	70px		
Created By	KSL Connector Admin, 19/02/2019 10:55	Modified By	Blandine ALVAREZ, 22/02/2019 14:45
	Edit Delete		

• Edit KSL: Choose the lightning component « EditKSLDocument » to be able to open the KSL Window to edit the KSL interactive document.

Action Detail	Edit Delete		
Label	Edit Document	Object Name	Commercial Proposal
Standard Label Type		Action Type	Lightning Component
Name	EditKSLDoc	Icon	+
Namespace Prefix	ksl		
Description	Open Launck Kid to edit the interactif document		
Lightning Component	EditKSLDocument		
Height	70px		
Created By	KSL Connector Admin, 19/02/2019 10:55	Modified By	KSL Connector Admin, 20/02/2019 14:45

For the KSL document object mentioned above, go to its setup, and choose « Buttons, Links and Actions », and then « Create Action »:

• **Delete KSL**: Choose the lightning component « RemoveDocument » to be able to delete the KSL document as well as the Salesforce[®] record.

Action Detail	Edit Delete		
Label	Delete KSL	Object Name	Commercial Proposal
Standard Label Type		Action Type	Lightning Component
Name	Delete_KSL_Document	lcon	+
Namespace Prefix	ksl		
Description			
Lightning Component	RemoveDocument		
Height	70px		
Created By	KSL Connector Admin, 19/02/2019 10:55 Edit Delete	Modified By	Blandine ALVAREZ, 22/02/2019 14:45

• **View PDF**: Choose the Lightning Component « ViewPDF » to be able to open the PDF in another browser tab.





Action Detail	Edit Delete		
Label	View PDF	Object Name	Commercial Proposal Version
Standard Label Type		Action Type	Lightning Component
Name	ViewPDF	Icon	+
Namespace Prefix	ksl		
Description			
Lightning Component	ViewPDF		
Height	70px		
Created By	KSL Connector Admin, 19/02/2019 10:55	Modified By	Blandine ALVAREZ, 22/02/2019 14:45
	Edit Delete		

• **Download PDF**: Choose the Lightning Component « DownloadPDF » to be able to download the PDF from your KSL document object.

Action Detail	Edit Delete				
Label	Download	Object Name	Commercial Proposal Version		
Standard Label Type		Action Type	Lightning Component		
Name	DownloadPDF	lcon	+		
Namespace Prefix	ksl				
Description	Extract and Download PDF from KSL				
Lightning Component	DownloadPDF				
Height	116px				
Created By	KSL Connector Admin, 19/02/2019 10:55	Modified By	Blandine ALVAREZ, 22/02/2019 14:45		
	Edit				

Then you can add the previous action to the objects Page Layout.

6.5. Display PDF component

KSL For Salesforce[®] enables you to display the PDF directly in your KSL document object layout.

In the lightning record page of your object, add the component displayPDF in the layout. You will be able to choose the height of the component in the options.

🛅 Lightning App Builder	🖺 Pages 🗸	Commercial Proposal Version Record Page			← Back ? Help
50 × 88	Des Des	ktop Shrink To View 🔻 🕻	Refresh		Save Activation
Lightning Components		KSL Document (PDF) KSL Document example			Page > displayPDF
Q, Search components.	e 占	KSL Document example		+ Follow Submit for Approval Download PDF View PDF •	Component max height (px, %,)
Related Record Report Chart		Related Details			✓ Set Component Visibility
Rich Text Tabs Topics Trending Topics Trending Topics Visualforce Wave Dashboard Custom (9) displayPDF		Sourmert Georgian SIL Document example SUBDocument Seaso 280-39205886-A6640169-60142E75 Justion number Justion Summer Statust System 2	Coportunity TEST Opportunity FILST Opportunity KS. Document example C Let Modified By B Uner User, 11/03/2019 15:07	Y1 • Q. Search this feed Q" Image: Search this feed<	Fitters + Add Filter
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7. Example of Approval Processes

In Salesforce, you can configure Approval Processes to validate your records. With KSL For Salesforce[®], KSL Documents are records in Salesforce, so you can use these processes to validate your generated documents.

In this paragraph you will find an example of a simple approval process you can configure for the KSL Document (PDF). For more information about Approval Processes you can read the Salesforce[®] documentation.

7.1. Queue creation

If you have several users assign to the validation of document, you can create a queue.

In Set Up, search Queues, and click on the button New.

SETUP Queues	
^{Edit Queue} KSL Validator	
Queue Edit	Save Cancel
Queue Name and Email Add	55
Enter the name of the queue and	e email address to use when sending notifications (for example, when a case has been put in the queue). The email addre Label KSL Validator Queue Name KSL_Validator Queue Email
Se	Email to Members
Supported Objects	
Select the objects you want to ass Available Objects Case Goal Image Knowledge Article Version Lead Location Macro Maintenance Plan	n to this queue. Individual records for those objects can then be owned by this queue. Selected Objects KSL Document Add Add C
Metric Order Product Item Product Request Product Transfer Quick Text	Remove

- 1. Choose the name of your Queue
- 2. Choose the objects on which you will be able to assign the Queue. In our example KSL Document.
- 3. Choose the members of the queue. It can be users, roles or Public Group.

7.2. Approval Process

In the Set Up, search Approval Processes. Choose the object on which you want to create your approval process, in this example KSL Document (PDF), and then chose Create New Approval Process.



SETUP Approval Processes							
Approval Process Information							
The Jump Start wizard creates a one-step approval process for you in just a few minute	es.						
Enter a name for your process in the box below and then select an email template to no	otify the approver (optional).						
Name KSL Document (PDF)							
Unique Name KSL_Document_PDF	 i	Use Approver Field of KSL Document Owner					
Approval Assignment Email Template		Use Approver Field of KSL Document Owner					
Add the Submit for Approval button and Approval History related list to all KSL Document page layouts	Add the Submit for Approval button and Approval						
Specify Entry Criteria							
Use this approval process if the following $\ensuremath{\mathbb{C}}$ riteria are met $\ensuremath{\mathbb{V}}$:							
Field	Operator Value	AND					
None	None V	AND					
None	None	AND (2)					
None	None V	AND					
None	None V]					
Add Filter Logic							
Select Approver							
Using the options below, specify the user to whom the approval request should be assigned.							
Let the submitter choose the approver manually.							
Automatically assign an approver using a standard or custom hierarchy field:None Automatically assign to queue. KSL Validator							
Automatically assign to approver(s).							

- 1. Choose your Approval Process Name and the email template send to the approver if necessary.
- 2. Specify if the KSL Document (PDF) is automatically pushed to the approval process and on which condition. Otherwise, the user will be able to manually submit his KSL Document (PDF) to the approval process.
- 3. Select the approval of the KSL Document (PDF). In this example, the record is assign to the queue we created previously.

In the Approval Process layout, you will be able to add new Approval steps and choose if the Salesforce[®] record must be locked when the record is approved or rejected.

